



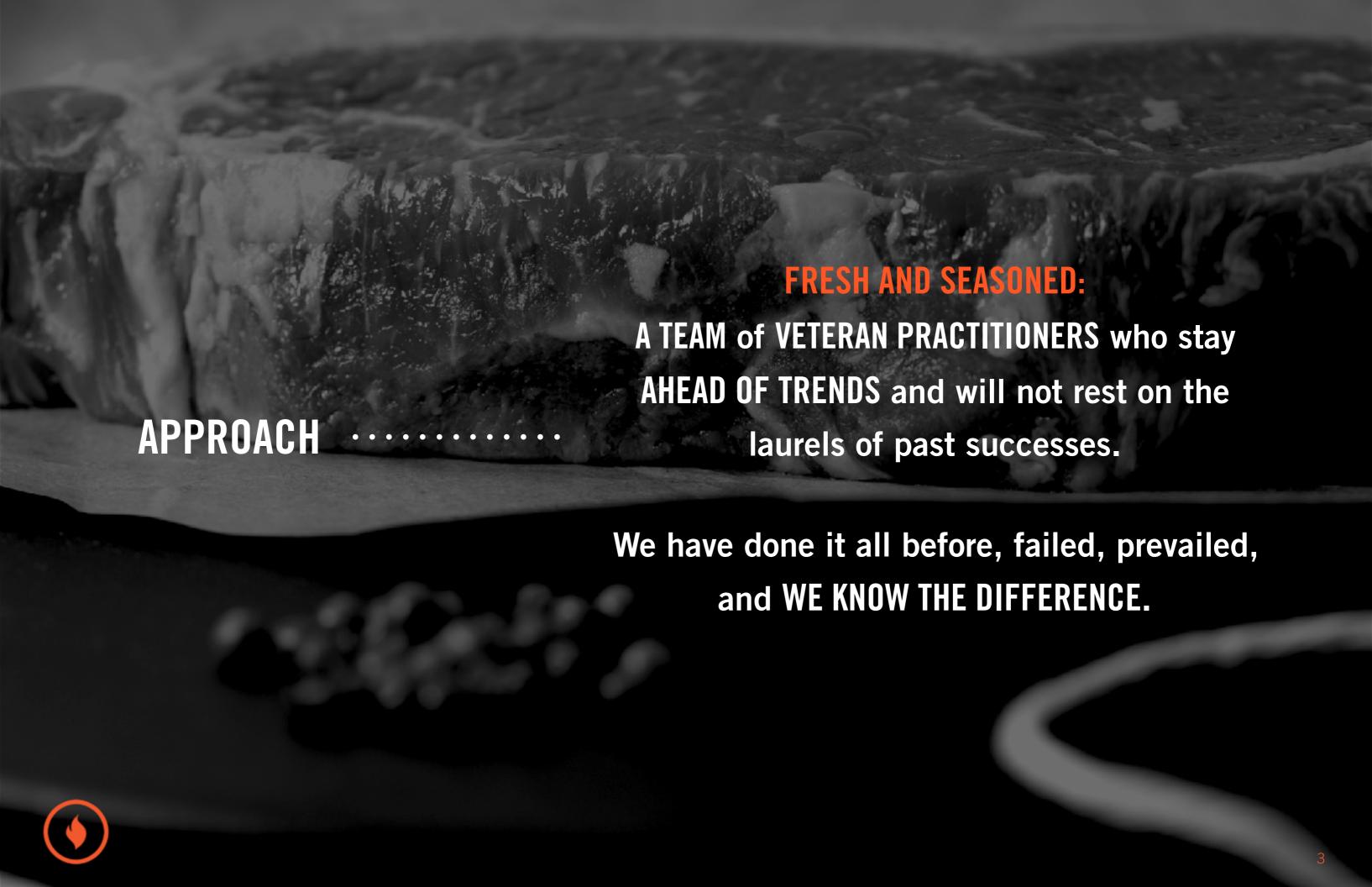
HUNGRY?

BLAZE is the BOUTIQUE agency OF CHOICE for lifestyle brands HUNGRY for a REAL PIECE of the MARKETSHARE.

We reveal the RELEVANT STORY, serve with relish to key influencers, SATIATE consumer cravings, and SAVOR IN OUR CLIENT WINS.







LET US SINK OUR TEETH. Your BRAND is our BONE.

GREEDY

Good isn't good enough.

SCRAPPY

We battle for the best ideas.

NIMBLE

Can turn on a dime.

TESTED

Deep bench of experience, from beta to launch.

GEEKY

We nerd-out on analytics.

OBSESSED

...with coming out on top.



· · · · · · · · CHARACTER

Case Study/ Nature's Path x Eat Well Do Good

Nourish Underserved Communities with 1M Bowls of Nature's Path

Challenge

- Raise awareness surrounding Nature's Path's annual Eat Well Do Good giveback campaign and mission to address food insecurity.
- Support regional food packaging events with local media activations.

Strategy

- Obtain national and international media coverage through multiple press release announcements and pitch angles.
- Promote one million bowls of organic food donated and highlight monetary contributions to national and local food banks & organizations.
- Coordinate partnership with commissioned ceramicist to create exclusive Eat Well Do Good cereal bowl; activate influencers and consumer media to share the message.
- Amplify Nature's Path's commitment to community by connecting brand executives with local, consumer and national media.

Results

• Generated more than 550 million media impressions



Earth + Element has brook, e.go, mago, plates, and more for sale. $\underline{\text{Nanco}}$ Purb this partnered with Earth + Honoritie doubt one million bows of lead to 10 different fund har is the Conada and the U.S. A gift with an expelled cause! The products are re-cata, too



DEAL OF THE WEEK

Dinnerware With a Purpose

Profits from these handmade ceramic bowls (\$65 from Earth + Element) will benefit food banks fighting food insecurity in the U.S.



Nature's Path Donating One Million Bowls Worth of Food

To Food Banks in the U.S. and Canada

sture's Fach - a leading fam-N stores pan - a recognition by a system of the stores of the system of aignificently expending its arrive Eat Well Do Good food donation composite to accives childrened hunger and food insecurity, which according U.S. Census data, has more than quadrupled since the global pancemic began in March

efforts by cheating one million bewla worth - er 250,000 besca - of their nu tritieus, and organic breaktast pereals, granolas and snacks to 1.0 organizations in the U.S. and Canada, including: Feed the Children (US), Second Harvest Canacia (Canada). Elessings in a Backpack (JS), Early Dread Food Bank (Canada). Multy's Parity (US). Creater Tancouver Food Blank (Canada), Second Harvest Orange County (VS),

Creekside (US). In addition, Nature's Path will iso match every dollar donated o any of its partner organization eorth of healthy organic food. Nature's Path will use its social platforms and influencer relationships to spoffight foed bank rganizations who are making a Nacure's Path has also commis Earth and Element to create a be sent to active supporters of

the campaign and sold online with a portion of soles going to food banks part

with Nature's Path to address the important is The problem parmet be taskled alone, We know that when we combine our efforts, we will have a greater impact on the lives of families who need













Position Bushwick Kitchen as a Disruptor in the Sauce Category

Challenge

- Increase visibility for Bushwick Kitchen's all-natural, premium honey, maple syrup and sriracha line
- Position Bushwick Kitchen as the ultimate foodie's essential ingredient with its unique twists on classic pantry staples

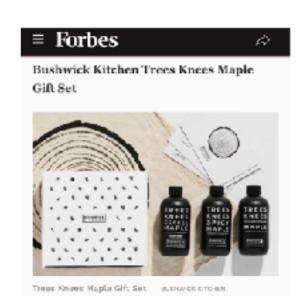
Strategy

- Obtain national and regional media coverage of the brand's maple syrup, honey and sriracha products through tailored pitches and press releases
- Pitch brand-created recipes to food & beverage publications to generate Bushwick Kitchen to increase awareness and how-to use
- Facilitate discussions between brand representatives, media and influencers to build awareness of Bushwick Kitchen's impact on the overall category
- Secure placements on local TV stations for hyper-targeted exposure
- Participate in relevant category awards to increase credibility and exposure
- Distribute samples to relevant long-lead editors for holiday gift guide inclusion

Results

• Generated more than 200 million media impressions

Bushwick Kitchen Launches In Walmart Stores Nationwide



BUSINESS INSIDER

Strategist

BuzzFeed











TREES KNEES MAPLE

Tiffani Thiessen loves this pancake/ waffle topper from Bushwick Kitchen, which comes in flavors like Spicy, Butter and Coffee, (\$14, bushwickkitchen.com)





Case Study/ Mary's Gone Crackers

Crack Through the Competitive Cracker Market

Challenge

- Secure national and international awareness around gluten-free snack brand in the highly competitive consumer packaged goods industry
- Position the brand as the top-of-mind healthy yet delicious snack for gluten-free and general consumers

Strategy

- Promote brand news through tailored pitches and press releases that target health and wellness, trade, and national publications
- Gain traction as a leader in the gluten-free snack category by facilitating discussions between brand representatives, media and influencers
- Implement multi-tiered product seeding programs to build authentic brand voice
- Submit for gluten free awards and honors

Results

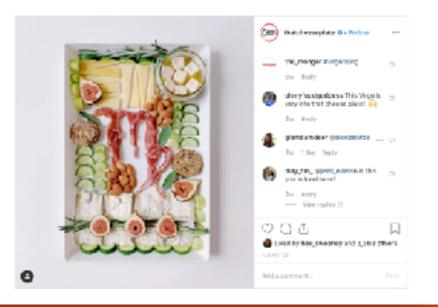
• Generated more than 120 million media impressions













Case Study/ KÖE Kombucha



Transform the Thriving Kombucha Category

Challenge

- Win national and global coverage of shelf-stable, fruit-forward kombucha brand in the quickly growing kombucha category
- Position the brand as a delicious, functional, and healthy option created for the non-kombucha drinker on-the-go

Strategy

- Promote brand news through tailored pitches and press releases that target beverage, health and wellness, consumer, and national publications
- Facilitate conversations between the brand and media to grow awareness of new launches and other product innovations
- Place cans in the hands of influencers and media through product seeding initiatives
- Distribute samples at relevant health and wellness events to achieve targeted consumer brand recognition
- Submit to beverage awards and honors

Results

• Generated more than 100 million media impressions





Something's Brewing









KÖE Organic Kombucha Expands Product Line and Revamps Formula





Organic Kombuch:

CSC Rembudts is unched two new flowers – Strauberry Lemonade and Lemon Lime – to its product time, and introduced a new lower spicific and lower sugar formats. NOTs new formats has just 35 calonies and 8g sugar ger 12 or can, bestends their hist-forward flavor with organic servetness from 5te-shaland Dyphribal All five NOS flavors are wegar, guster-free certified Nother and made with black less material that flavors, no ortificial impredients, and 1996 organic care sugar with officers of the problems and Sings of caffeine NOS Cambudton is currently officerd in mark, challenges or supervisiones, and unified chance is



Case Study/ Liquid I.V.

Created a compelling voice surrounding hydration.

Challenge

- Introduce hydration multiplier in a delivery system that is neither a liquid nor intravenous
- Reach millennials in moments they are most liking to be interested in usage

Strategy

- Create a multi-tiered program targeting millennial media with teasers, pitches and press releases that incorporates traditional and digital media focusing on hydration, hangover prevention and travel
- Maximize exposure in target markets by creating advertorial program with goop, Clean Plates, Well + Good, MindBodyGreen, etc.
- Schedule multi-layered review program with influencers and media to showcase the powder being poured into water

Results

• Generated more than 500 million media impressions



Hone / Wellnes: / Health / How to Get Through a Hangever





How to Get Through a Hangover



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Launched brand. Disrupted beverage category.

Challenge

• From point of launch, promote KeVita Sparkling Probiotic Beverages while creating a new disruptive beverage category

Strategy

- Embark probiotic education campaign supported by a branded-survey on nutritionists' perceptions toward probiotic consumption
- Establish brand voice that connects a daily dose of KeVita to aspiring wellness
- Develop targeted blogger/influencer campaign that introduces KeVita beverages to food/beverage and health/fitness spaces
- Manage key partnerships with health & nutrition VIPS including TODAY show's Joy Bauer, Sharon Richter, and Hungry Girl, Lisa Lillien
- Create "Live Kulture" NYC event with vertices in art, fashion and music

Results

- Earned brand awards in Forbes, Prevention, Delicious Living, Health & Fitness
- Positioned KeVita as the darling of the beverage space with multiple cover stories
- Grew brand name awareness in top-tier consumer media outlets, resulting in more than 150 million media impressions annually



















LET'S GO ▶

